

PROFESSIONAL DEVELOPMENT MEETING

WEDNESDAY December 3, 2014

HILTON GARDEN INN; 100 TRADERS BLVD. MISSISSAUGA – 905-890-9110

Sales and Operation Planning

SPEAKER : Duncan McLeod

• President and CEO of DBM Systems Inc.

- **TIME: 6.30 pm – Networking - 7.00 pm – Dinner - 8.00 pm – Presentation**

COST: Special X-mas Rate \$10.00

(APICS Peel Chapter Members; Friends and Students)

Register On-line at www.apicspeel.ca- look under Calendar of Events – Dinner Meetings or by calling 416-410-4376 – callbacks will only be done, if there is a problem with your registration. *Registration deadline WEDNESDAY November 26, 2014.**

Presentation Summary:

Without the commitment of your senior executive, the S&OP process will fail. At the very best, you will end up with an Operations or Sales centric process that is not S&OP. The most important word in Sales and Operations Planning is “AND” and the only person who can put the “AND” between Sales and Operations is the executive to whom both report. From his extensive experience implementing S&OP processes around the world and being a senior executive himself, Duncan’s presentation will show you how to get senior management engaged in your S&OP process.

Biography:

Duncan McLeod is the President and CEO of DBM Systems Inc. For 34 years, Duncan has focused his consulting and research on Supply Chain management strategy in global manufacturing and distribution organizations.

Duncan is a professional Engineer and a Certified Fellow in Production and Inventory Management and a Certified Supply Chain Professional with APICS. He is also a registered Project Management Professional with the Project Management Institute. He received his BAsC in Engineering from the University of Waterloo, and his MBA from McMaster University in Hamilton, Ontario.

A successful speaker and educator, Duncan is requested for conferences and boardrooms alike.